

Electronic Settlement System  
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Ship

Click

Pay

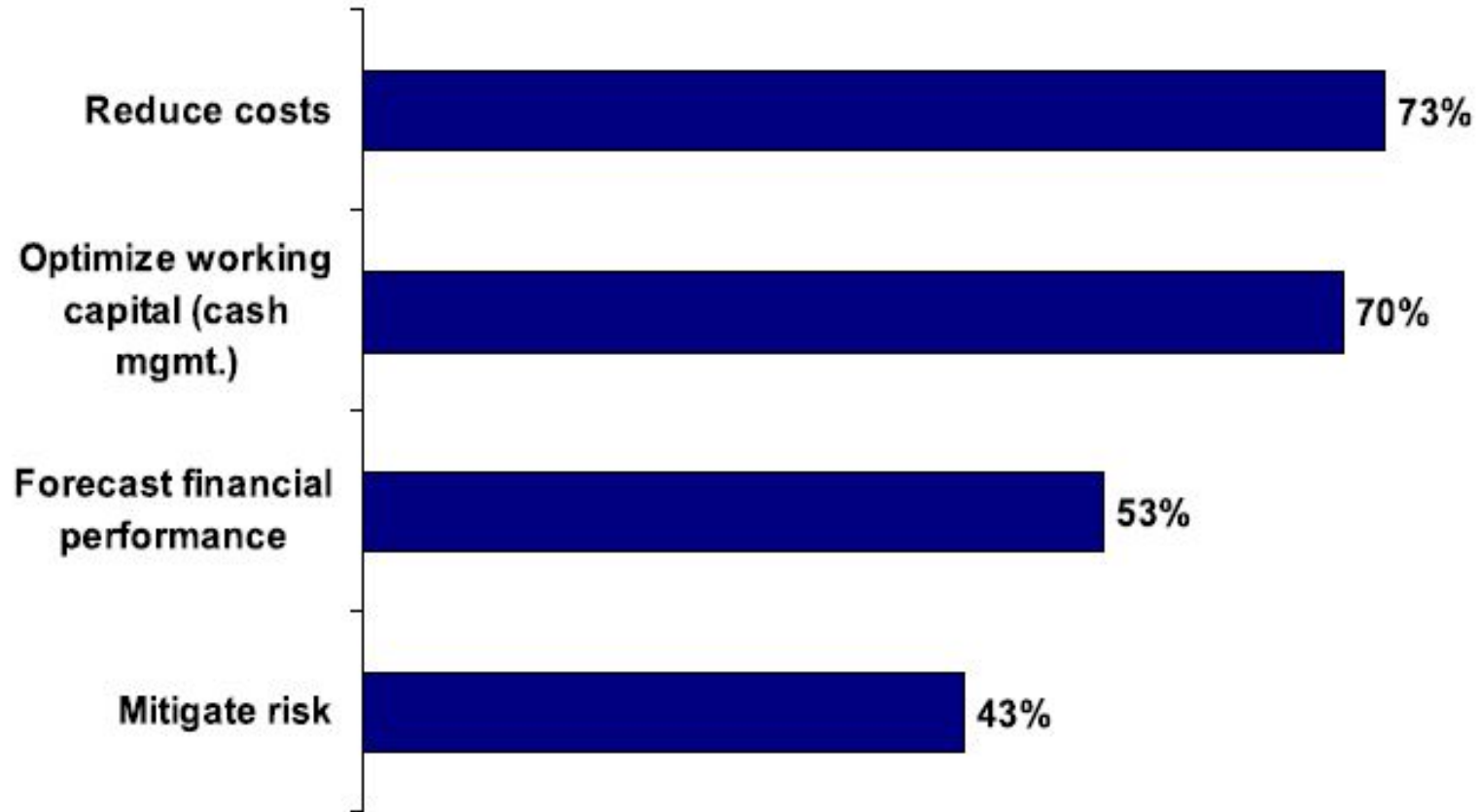
# EIPP

## Electronic Invoice Payment & Presentment

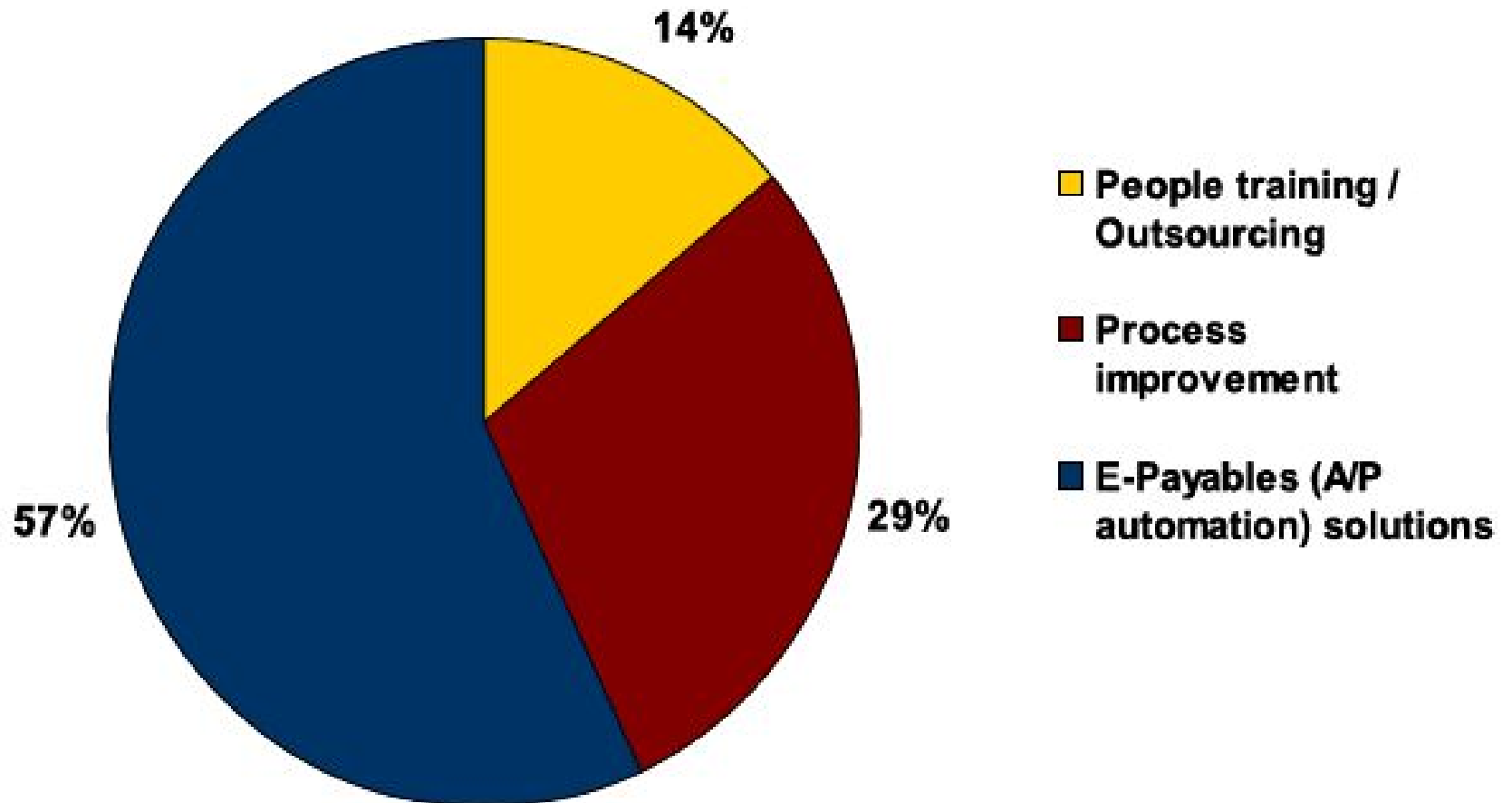




# High Priorities For 2010



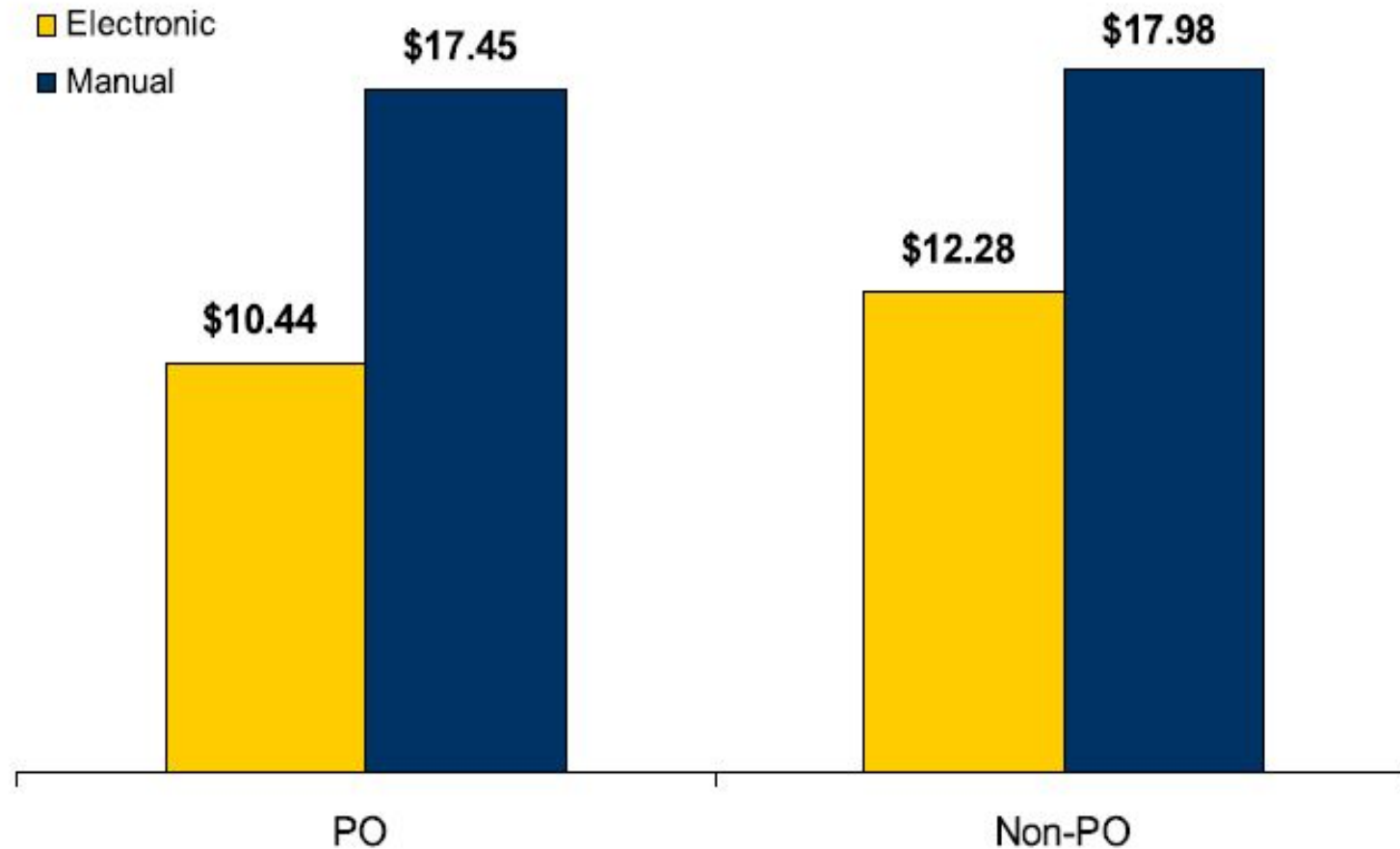
## CFO's Preferred Strategy To Reduce Processing Costs



## What's At Stake?

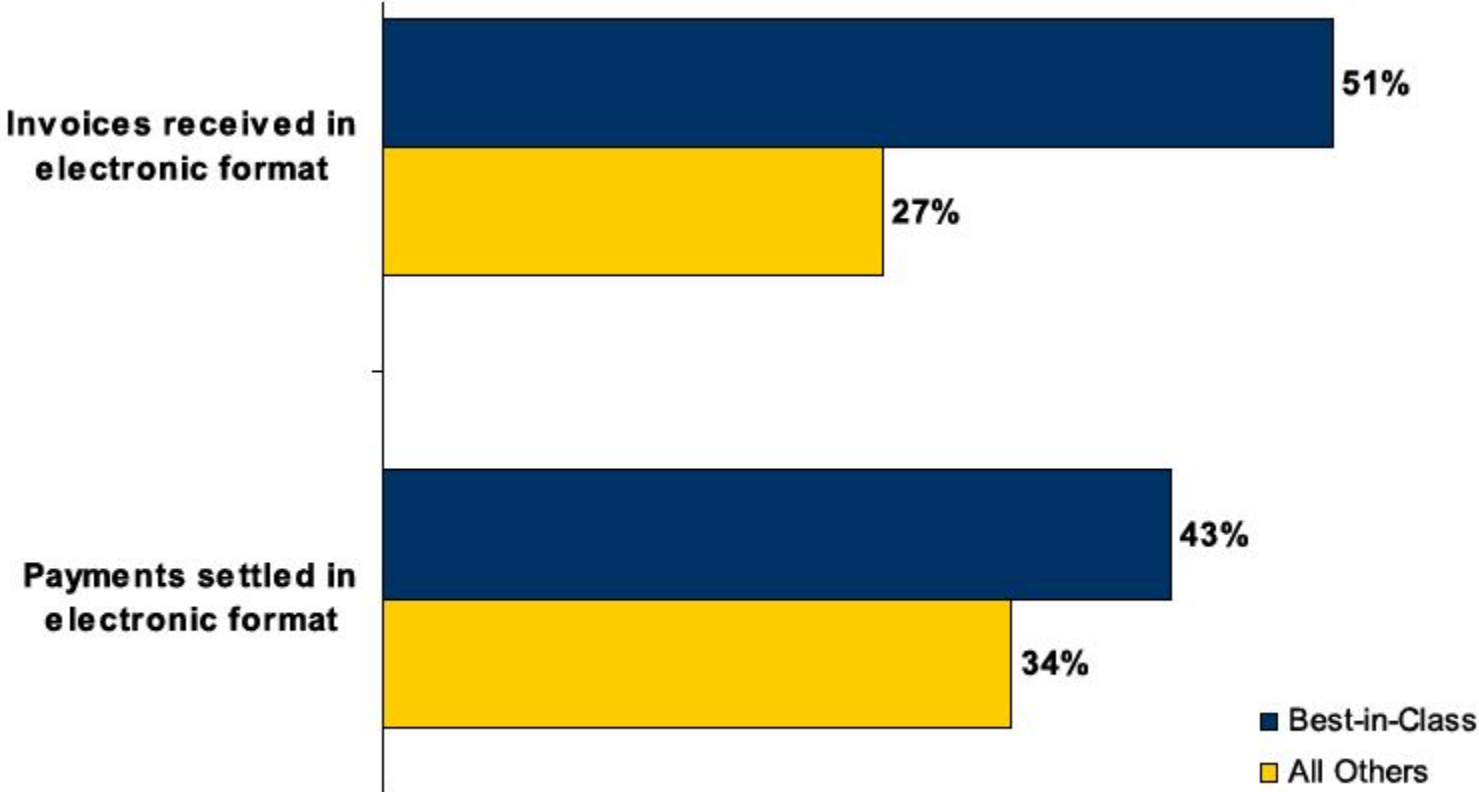
- Higher transaction costs
- Longer processing cycle times
- Increased financial risk
- Greater inquiry response times
- Greater inability to closely monitor billing discrepancies and overpayments, as well as a failure to recognize unclaimed discounts

# Clogging The Accounts Payable Pipeline



Source: Aberdeen Group, February 2009

# The Time Is Now!



Source: Aberdeen Group, February 2009

# Do I Have Your Attention?



# Payables Can Be Ugly



## About First Data

### Key Statistics

- 295th on Fortune 500 list
  - 1st on Financial Data Services
- \$ 10 Billion in Revenues in 2009
- 14 % Increase from 2008
- 27,000 Employees in 37 Nations
- Owns Tele Check™
- Owns Star Network™
- Manages more than 30 billion domestic merchant and international transactions, as well as 11.7 billion domestic debit issuer transactions
- Enables over 5.4 million merchant locations to securely accept electronic payments
- Protects more than 700 million card accounts on file worldwide



## PayCargo addresses Industry Needs:

- Simplifies Processes
- Provides Core Efficiencies
- A Single Consolidated Payment Center
- Offers Credit for Import & Export Freight Charges
- Provides Efficient Management of Disputes
- Provides Dual Visibility of Financial Information
- Speeds Payment Recognition
- Eliminates Input Errors
- Improves Communication While Reducing Time
- Improves Cash Flow



## PayCargo, an Easy Low Cost Transition

- A “Complementary Tool” to current legacy systems
- Communicates with existing system, no integration
- No up-front capital investment, No Hardware, or Software
- No Membership, Maintenance, or set up fees
- Web Based Network of Carriers & Shippers
- The lowest cost available is to Gemini Members
- Data, Data and More Data

## PayCargo Financing offers:

- “PayCargo Credit” for Shippers with **guaranteed** payment to the Carrier.

## Differentiation

### PayCargo vs Traditional ACH. (Value added)

- ✓ Multiple payment methods, and the ability to combine them on 1 transaction
- ✓ Earlier recognition of BOL as “Paid” vs. Shipper initiated ACH.
- ✓ Dispute Handling System
- ✓ 3rd Party Credit for Imports and additional for Exports.
- ✓ Credit Limit Availability Info
- ✓ Immediate Visibility
- ✓ Payments and detailed information
- ✓ Multiple Carriers Visibility
- ✓ Reminders, and important alerts
- ✓ Other vendors can join the same system, such as Port Terminals, trucking, and warehousing.
- ✓ Customizable Reports

Thank you, for your attention, and welcome  
to the new Electronic Settlement System

Ship

Click

Pay



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